

**Rural PACE and Fiscal Soundness  
MyCare Vermont Contractors' Seminar #4**

**Thursday, September 6, 2007  
DoubleTree Hotel  
South Burlington, Vermont**

**AGENDA**

- 8:30 – 8:45 Welcome and Introductions – Joan Haslett, Real Choice Systems Change Project Director, Department of Disabilities, Aging and Independent Living
- 8:45 – 9:15 Blueprint for Health and MyCare Vermont: How are they different? – Lisa Dulsky Watkins, MD, Public Health Physician, Vermont Department of Health
- 9:15 – 10:15 Overview of Rural PACE – Peter Fitzgerald, National PACE Association
- History of the Legislations
  - Overview of the Law – flexibility provided with the law
  - Who are the providers?
  - Current Status of the potential providers
  - Challenges
- 10:15 – 10:30 Break
- 10:30 – 11:00 Overview of the 2 Area Agencies on Aging that are organizing PACE in Virginia – John Tucker, Palmetto Health Senior Consulting
- Organizational Structure
  - Team Members
  - Contract Network
  - Challenges
- 11:00 – 12:00 Overview of Financial Projections (Financial Pro Forma) – John Tucker
- Why is this necessary?
  - Explanation of the components
  - Assumptions specific to integrated organization (census, revenue, expenses, capital, staffing, income statements, balance sheets and financial ratios)
  - How are the assumptions made?
  - Examples of Pro Forma – what happens when assumptions change?
  - Financial Risk

(over)

- 12:00 – 1:00 Lunch
- 1:00 – 2:00 Overview of Financial Projections (cont'd.) – John Tucker
- 2:00 – 2:15 Break
- 2:15 – 3:00 Workforce Program Requirements – Donna J. Reback, Flint Springs Associates
- 3:00 – 3:30 Wrapup and Next Steps
- 3:30 Adjourn. Please turn in feedback forms and name badges.

VAHHA Website for Gold Star Program information:

<http://www.vnavt.com/Gold%20Star%20Program.htm>